

## **Director of Advancement**

The San Diego History Center seeks a highly-driven Director of Advancement to lead fundraising efforts for the 90-year old regional institution that operates museums in historic Balboa and Presidio Parks.

The Director of Advancement must be passionate and results driven – to not only ask, but receive the commitment of the time, talent and investment of the community. Key to the success of this position will be successfully stewarding long-time supporters while cultivating new avenues of financial support for the History Center.

With an understanding of the San Diego regional philanthropic landscape, the ideal candidate must approach the case for support, across philanthropic relationships and fundraising activities, creatively from new and exciting perspectives for an institution positioning itself for the future.

The Director of Advancement will lead a talented team of development professionals responsible for the History Center's individual giving, annual membership and grant writing as well as fundraising events. A successful candidate will possess proven success at fundraising by developing and implementing strategic fundraising plans and team management while multitasking a high level of activity including managing executive- and Board of Trustees relationships. Desired skills include working knowledge of all aspects of fundraising & donor relations; advanced written and interpersonal communication skills; and strong project/program management skills.

Compensation is commensurate with experience and includes employer sponsored medical and dental benefits for employees. Working from the Balboa Park site, this position requires flexible hours including occasional evenings and weekends.

To apply, email Letter of Interest, resume and three professional references to [jobs@sandiegohistory.org](mailto:jobs@sandiegohistory.org) with DIRECTOR OF ADVANCEMENT in the subject line. The San Diego History Center is an equal opportunity employer.